



**PROTECTIVE  
SECURITY**

# General Manager

## Career level



Entry Level

Early Career

Mid Career

Later Career

## Salary & Benefits

Your starting salary can vary because of factors like employment contract, level of experience, training, or location. Your salary as a Full Time Security General manager may increase over time as you build skills, knowledge and experience.

**Weekly Pay:** \$2,600 - \$3,100

**Annual Pay:** \$140,000 - \$160,000

**Hours per week:** 38



## Job Description

As a Security General Manager you will plan, direct and coordinate the operations of a security organisation or business unit. Rather than focusing on one functional area of management, such as HR, procurement or administration, you will oversee all aspects of the business or business unit. You will be responsible for developing and implementing comprehensive security strategies and protocols to protect your company's assets, employees and clients.



## On the Job

Among the day-to-day job responsibilities include:

- Oversee and manage the development and implementation of security policies, procedures and protocols to ensure the safety and protection of personnel, assets, and information.
- Develop and managing a team of security personnel, providing guidance, training and performance evaluations.
- Oversee and/or manage risk assessments and develop strategies to mitigate potential threats or vulnerabilities.
- Collaborating with your management team to ensure security measures are integrated into overall business operations.
- Be responsible for the monitoring and analysing security systems, such as access control, CCTV, and alarms, to detect and respond to any breaches or anomalies.
- Lead with knowledge of emerging security technologies and trends, identifying enhancements to existing systems as needed.
- Manage the organisations liaison with law enforcement agencies, emergency services, and security vendors to coordinate response and support.
- Manage the preparation and presentation of reports on security metrics, incidents and compliance to executive management.
- Maintaining a high level of professionalism, confidentiality and ethical conduct in all security and business related matters.



## Entry Qualifications & Training

Given your role will be the Security Business General Manager, you will have responsibility for the overall performance of the business. Your employer will need to know that you have the capacity to perform at a high level. You would be advised to consider the following:

- Previous experience in business management identifying achievements.
- Proficiency in business Financial, IT, Compliance and Industrial Relation systems
- Qualifications at a tertiary level in business, commerce or law would be well regarded.



## Career Progression

With time and experience as a Security General Manager you could progress to Non-Executive Director or Executive Leadership positions within or outside of the security industry.

You may also decide to specialise in fields at an Executive / Director level such as:

- Risk Management
- Workplace Safety
- Human Resource
- Compliance
- Finance
- Sales



## Experience & Skills Required

Your past security experience as a Security General Manager will help you stand out to an employer. Other useful skills to highlight to your employer when applying include:

- Extensive knowledge of security protocols and practices, including the ability to anticipate and respond to emerging threats in the digital and physical realms.
- Strong leadership and managerial skills to oversee a diverse team of security personnel and coordinate their efforts effectively.
- Excellent communication and interpersonal skills to liaise with internal stakeholders, such as senior executives and department heads, as well as external entities such as law enforcement agencies and security vendors.
- Proven experience in developing and implementing comprehensive security strategies and procedures that align with the organisation's objectives and mitigate potential risks.
- Proficiency in utilising advanced technologies and tools for security monitoring, threat detection, and incident response, including artificial intelligence, machine learning, and data analytics.
- In-depth understanding of regulatory compliance requirements, industry standards, and best practices related to security, privacy, and risk management.
- Strong problem-solving and decision-making abilities to assess complex situations, prioritise tasks, and make sound judgments under pressure.
- Continuous learning mindset to stay updated with the latest trends, advancements, and evolving threats in the field of security.
- Ability to collaborate with cross-functional teams, such as IT, legal, human resources, and operations, to develop integrated security solutions and ensure a cohesive approach to risk mitigation.
- Demonstrated ability to maintain confidentiality, integrity, and trust while handling sensitive information and addressing security incidents.

## Getting Started

Security General Manager jobs are advertised under different job titles and can be found on online jobs or directly by employers. When looking on job boards, look for the following types of jobs:

**Security General Manager,  
Director of Security,  
Executive Director.**

## Useful Organisations and Links

- **ASIAL**  
[asial.com.au](http://asial.com.au)
- **Security Licensing Information**  
[asial.com.au/security\\_licensing\\_information](http://asial.com.au/security_licensing_information)
- **Security Training Requirements**  
[training.gov.au/Training/Details/PPP](http://training.gov.au/Training/Details/PPP)
- **ASIAL Contact Information**  
1300 127 425  
[contactus@asial.com.au](mailto:contactus@asial.com.au)



### Contact ASIAL

Security Industry House,  
41 Hume Street, Crows Nest NSW 2065  
1300 127 425  
[contactus@asial.com.au](mailto:contactus@asial.com.au)  
[www.asial.com.au](http://www.asial.com.au)

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